PhD

Cooperation between the IQS School of Management and ISM
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• ISM and the IQS School of Management have developed a cooperation, which allows ISM graduates and other graduates to apply for a PhD program. According to the Kultusministerkonferenz it is presently possible to bear the German “Dr.”, if you have been awarded a doctoral degree as a result of a scientific doctoral examination procedure in an EU or EEA member state.

• A preselection for the program is made by ISM, final admission will depend on IQS. The supervision will be done jointly by the IQS (1st supervisor) and ISM (2nd supervisor). A maximum number of six students can be accepted every year.

• Delivery of the Programs shall take place according to Universitat Ramon Llull’s Policy and Code of Practice for Postgraduate Research Programs.

• Administrative support for ISM candidates will be provided by ISM.
The Universitat Ramon Llull consists of eleven research institutes. One of these institutes is IQS (Instituto Qímico de Sarrià) School of Management, located in Barcelona/Spain, at which ISM doctoral students can obtain their degree at.

The IQS is AACSB accredited (international accreditation, USA).

According to Shanghai Ranking-Global Ranking Of Academic Subject 2018 IQS is one of the best 150 universities in “Management” and “Business Administration” worldwide.

Furthermore the Round University Ranking set IQS on its 1st rank at the state level in the “Financial Sustainability Ranking 2018” and 2nd rank at the state level in the “Financial Sustainability Ranking 2017”.

The institute’s postgraduate program is called „Business and Territorial Competitiveness, Innovation and Sustainability“ and is currently mainly focused on the following research areas:

- Corporate Finance
- Consumer Behaviour (Marketing)
Doctor of Philosophy (PhD)

- research based degree
- duration: 3 years full-time (extensible to 4 years), 5 years part-time (max.)

- The official Spanish title of the program is the following:
  “Programa de Doctorado en Competitividad Empresarial y Territorial, Innovación y Sostenibilidad por la Universidad de Deusto; la Universidad Pontificia Comillas y la Universidad Ramon Llull”
REQUIREMENTS

• Each student has to be present at the IQS for at least two weeks within the first two years of the program.

• Students that have not studied a Master in Research, must complete a course of 12 ECTS on Quantitative and Qualitative Research Methodology (additional costs!). Depending on the students’ conditions, it can be organised as a blended course (in-class combined with online instruction).

• Additionally each student is obliged to attend one module at the ISM (one week), which is taking place during February/March at the ISM Dortmund and is equivalent to 20 ECTS.

Before completing the PhD thesis and be allowed to proceed to its defence, the candidate must have …:

1. at least one article published or accepted to be published in an indexed peer-reviewed research journal
2. presented a communication in an international conference
3. presented the PhD work-in progress in an IQS research seminar every year
ADMISSION CRITERIA

All applicants should fulfill the following criteria:

- Excellence in academic qualifications, e.g. minimum GPA: 2.0 (German grading system).

- An official undergraduate degree or the equivalent and an official Master’s degree, that is, a total of 300 ECTS, 60 of which at Master’s level at least.

- For whom English is not the first language, a minimum level of C1 has to be demonstrated, proof of English language proficiency: IELTS 6.5 or TOEFL 600 (pbt) / 90-95 (ibt) or above.

- A research proposal at an appropriate level for doctoral study which can be supervised by both IQS and ISM research staff.
# PROGRAM FEES STUDENTS 2019/20

## PhD part-time

<table>
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<tr>
<th>YEAR</th>
<th>FEES RAMON LULL**</th>
<th>FEES ISM***</th>
<th>TOTAL FEES****</th>
</tr>
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<tbody>
<tr>
<td>Application*</td>
<td>--</td>
<td>€ 3,317</td>
<td>€ 3,317</td>
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<tr>
<td>1</td>
<td>€ 3,108</td>
<td>€ 3,183.25</td>
<td>€ 6,291.25</td>
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<td>€ 3,183.25</td>
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<td>Total</td>
<td>€ 9,324</td>
<td>€ 19,233.25</td>
<td>€ 28,557.25</td>
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## PhD full-time

- If you are interested in a full-time program, please contact us individually.

* Proposal fees become due as follows: 749€ with signing of the contract, 1,284€ after acceptance from ISM, 1,284€ after acceptance from the IQS School of Management. **Fees subject to change. ***Incl. current Net VAT.
PROCEDURES AND DETAILS

Applications are to be submitted to Prof. Kai Rommel, Vice-Dean for Research at ISM (Prof. Kai Rommel, ISM International School of Management, Otto-Hahn-Straße 19, 44227 Dortmund; kai.rommel@ism.de).

- Please include the following documents (in English language):
  - Research Proposal: **Proposed area of research (department)**, types of research methods to be used, relations to any previous research done in this field (4-6 pages)
  - Academic transcripts/Degree certificates
  - Proof of English proficiency
  - Two reference letters
  - Evidence of financial sponsoring
  - Application Form (issued by ISM after consulting session)
  - CV

- Your application will firstly be reviewed by ISM. If successful and where possible, an interview with an IQS staff member will be arranged.

Please contact your ISM supervisor as early as possible to allow sufficient time for the preparation of your final research proposal.

Deadline for official application to IQS: at least 3 months before the preferred starting date.

You can start your PhD program anytime during the year – there are no fixed intake periods.
HEAD OF PROGRAMME
Prof. Kai Rommel

Content-related questions

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Dortmund
kai.rommel@ism.de

RESEARCH ASSOCIATE
Jana Dargel, B.A.

Administrative questions

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THANK YOU FOR YOUR ATTENTION.