

# International Business Certificate

Taught in English



Come study at one of the best  
private business schools in Germany

📍 Dortmund · Frankfurt/Main · Munich · Hamburg · Cologne · Berlin



# Why ISM?

For more than 30 years, the International School of Management (ISM) has established itself as **one of Germany's leading business schools**. As a privately-funded, state-approved University of Applied Sciences, we specialize in **preparing young people for management roles** in both national and international companies.

At ISM, we foster a personal learning environment through **small study groups**, enabling close interaction between students and professors. All ISM lecturers are **industry experts** with real-world management

experience. Our Career Center supports you in **developing your individual talents and ideas**, aligned with your professional goals. One of the advantages of studying at ISM is the opportunity to build **a strong international network**.

Our student working groups, in collaboration with our alumni and experienced members of the board of trustees, provide an extensive platform for networking, enabling you to establish **valuable connections within the business world**.



## International

- German language courses
- 80 nationalities across all programs
- 30% of all students are internationals
- ≈190 partner universities

## Practical Focus

- Lecturers with hands-on experience
- Case studies and workshops
- Excursions

## Personal

- Intensive support by lecturers
- Interactive classroom environment
- 1:7 faculty/student ratio

## Student Life

- Student clubs
- Extracurricular activities
- Buddy program





# IBC Program

Are you looking to experience a semester abroad at a renowned German university? If so, the International Business Certificate (IBC) is an excellent fit for you. This program enables you to attend business classes in English and earn ECTS credits while at ISM.

Individual support and academic guidance are integral components of this program, ensuring a comprehensive and enriching experience during your time abroad.

The program consists of **six courses, each carrying 5 ECTS credits**. Consequently, students enrolled in the International Business Certificate Program can earn a total of **30 ECTS credits in a single semester**. A **prerequisite** for enrollment is proficiency at the B2 level of English.

The program is available at **six ISM campuses**:

- Dortmund, Frankfurt, Berlin: spring or fall semester
- Munich, Hamburg: fall semester only
- Cologne: spring semester only

Recognizing that studying abroad is a significant decision, we are committed to **providing a supportive environment** where you can not only excel academically but also experience **personal growth** and explore new horizons.

Furthermore, we offer a comprehensive online course package that allows you to earn 30 ECTS credits entirely online.

## Application Procedure

### Step 1

#### Apply online

- Visit [exchange-students-application.en.ism.de](https://exchange-students-application.en.ism.de)
- Upload all required documents



### Step 2

#### Email

- Send the pdf that has to be created after the online application to [eva.quel@ism.de](mailto:eva.quel@ism.de)



### Step 3

#### Your study start

- Welcome to ISM
- Start your future with us



## Required Documents

- Transcript of records
- Proof of international health insurance
- Confirmation of English skills (minimum B2 level)
- Copy of passport or ID card
- Photo

## Application Deadline

- For spring term: November 15th
- For fall term: April 15th

# Laura Ilmonen from Finland

# My semester abroad at ISM Dortmund

## Why ISM Dortmund

For me, the choice to do my semester abroad in Germany was an easy decision to make. I had studied German back in high school for three years and participated in a couple of competitions for students studying German, so I already had a good knowledge about Germany and the language itself, but I was still very interested in learning more. The reason why I chose Dortmund as the city of my exchange was also easy because, firstly, I had never been to Dortmund before and, secondly, it was near Cologne, Düsseldorf and Bonn, which are cities that I already knew. In addition, the International School of Management interested me very much. I got a good insight from the website about the student life and the courses they had to offer and I became very excited. At that moment I knew that ISM and Dortmund would suit me perfectly. And I wasn't wrong.



## Helpful Staff and Inspiring Teachers

The courses were interesting and very educational. Not only the courses but also the teachers were very good and helpful. The teachers really knew their area of expertise and gave us real-life examples to help us understand different insights. Besides teachers, the International Office was really helpful both beforehand and throughout the studies. Sharing information worked very flawlessly and they gave us great tips and advice on how to, for example, get accommodation, how to choose your courses and what kind of activities the school offers besides studying.

## Exploring Dortmund and Germany

Literally I can't express enough how well different events and activities were planned for us exchange students. The Erasmus Student Network (ESN) Dortmund organized various events every single week, such as hikes, parties and picnics in order for international students all over Dortmund to get to know each other and get acquainted with German culture. Then there was the Buddy Program organized by ISM, which was an amazing way for us to get to know other students not just from different campuses of ISM but also from different course blocks of ISM Dortmund. The Buddy Program gave to each and every one of us a Buddy with whom we were able to chat before the semester start and while abroad, if we wanted to get some tips or ask something about Dortmund or Germany in general and that was very cool. Because of the changing course schedule we had a lot of free time during the weeks, which was great because it gave us the possibility to explore Germany and do something with our new friends. During my free time I traveled a lot with friends through NRW because I wanted to explore new cities and see new places. My must-visit-places in Germany would probably be Heidelberg, Hamburg, Frankfurt and Berlin because they all have great attractions and many things to do and experience. But to be honest I really have fallen in love with so many different cities in Germany. In addition to traveling, I spent a lot of time hanging out with my friends, for example, by playing cards, grabbing something to eat, going to parties or going to our favorite bar in Dortmund city centre.

## Great Memories

I can really recommend from the bottom of my heart to do a semester abroad here in Dortmund and at ISM because everyone is so friendly and welcoming and there is so much to discover and learn. This exchange here was one of the best experiences I have ever had. This was an incredible journey and I couldn't have wished for a better one. I'm so honored to have met so many amazing and lovely people here who I have the pleasure to call my friends. This semester abroad taught me so many new things, it helped me to improve my German skills even more and it also gave me the confirmation that I want to study in Germany in the future and work with the German language. [...] The time spent here and the people I got to meet will always have a place in my heart and I'm forever grateful for this experience. Thank you friends, ISM, Dortmund and every single one of you who made this exchange an unforgettable experience that I will never forget.

Become part of the  
ISM Community!

# Core & Specialization Modules

## Dortmund Campus

Start in September or March

### Core Business Subjects (1 of 3)

#### BLOCK I

- Strategic Management
- International Business Law
- Project Management
- Operations Management

#### BLOCK II (fully online)

- Strategic Controlling
- Crisis Management
- Branding & Communication Management
- Doing Business in a Global Economy

#### BLOCK III

- International Finance Management
- International Trade & Sales
- Marketing Controlling
- Business Ethics

### Specializations (1 of 4)

#### Tourism Track

- Strategic Tourism Management
- International Tourism Markets

#### International Management Track (fully online)

- Leading to High Performance
- Competitive Advantage

#### Finance Track

- Implementation of Derivatives
- International Financial Reporting (fall)/ International Auditing (spring)

#### Communication Track

- Strategic Public Relations
- Intercultural Communication

## Frankfurt/Main Campus

Start in September or March

### Core Business Subjects

#### BLOCK IV (Fall term)

- Business Ethics
- Business Planning, Theory & Exercises
- Moderation & Presentation
- Principles of Corporate Management

#### BLOCK V (Spring term)

- International Finance Management
- Strategic Management
- Marketing Controlling
- International Trade & Sales

### Specialization (Fall term)

#### Communication Track

- Strategic Public Relations
- Intercultural Communication

#### Specializations (Spring term, 1 of 2)

#### Communication Track

- Strategic Public Relations
- Intercultural Communication

#### Finance Track

- Implementation of Derivatives
- International Financial Reporting

## Munich Campus

Start in September

### Core Business Subjects

#### BLOCK VI

- International Trade & Sales
- Strategic Management
- Global Communications
- International Finance Management

### Specialization

#### International Management Track

- Leading to High Performance
- Competitive Advantage

## Hamburg Campus

Start in September

### Core Business Subjects

#### BLOCK VII

- Marketing Controlling
- International Finance Management
- Strategic Controlling
- International Trade & Sales

### Specialization

#### Psychology & Management Track

- Consumer Psychology
- Structuring of Consulting Projects

## Cologne Campus

Start in March

### Core Business Subjects

#### BLOCK VIII

- Strategic Controlling
- Branding & Communication Management
- Crisis Management
- Doing Business in a Global Economy

### Specialization

#### Luxury & Fashion Management Track

- Marketing of Luxury Goods & Fashion
- Luxury & Fashion Buying and Merchandising

### Core Business Subjects

#### BLOCK IX (Fall term)

- Marketing Controlling
- International Trade & Sales
- International Finance Management
- Moderation & Presentation

### Specialization (Fall term)

#### Sports Management Track

- Introduction to International Sports Management
- Management of International Professional Sports

#### BLOCK X (Spring term)

- Project Management
- Strategic Management
- Operations Management
- International Business Law

### Specialization (Spring term)

#### Law Track

- Introduction to German Law
- Trademark Law & Unfair Competition Law



# Choose your Campus

A study abroad semester is an unforgettable experience. You will get to expand your horizons, enrich your academic record, learn about foreign culture, and make friends for life.

Our campuses offer you an international atmosphere with a growing number of exchange students coming to the ISM every year. At ISM, you will study in international teams and meet students from all over the world. This is just one of the many features that make studying at ISM so special.

At each ISM location we offer you:

- bright and modern study rooms
- a library
- a comfortable lounge
- computer rooms
- several group workrooms
- good accessibility

Hear from our students

Watch our campus videos

Click the play buttons in the PDF file to **watch our individual campus tour videos**. Get to know what makes ISM campus life so inspiring.



## Dortmund

Otto-Hahn-Straße 19  
44227 Dortmund

The campus in Dortmund was founded in 1990 and, with around 670 students, is ISM's largest location. It is surrounded by a thriving technology park and only 15 minutes from the city center.

In recent years, Dortmund has developed from a former coal and steel center into a booming location for modern technologies. As the largest city in Westphalia and the Rhine-Ruhr metropolitan region, Dortmund is one of the most dynamic cities representing the new economy in Germany.



## Frankfurt/Main

Mörfelder Landstraße 55  
60598 Frankfurt/Main

The Campus Frankfurt/Main opened in 2007 and is located in Sachsenhausen, two underground stations away from the city center. 620 students are currently enrolled here.

Frankfurt is the city with the highest job density in Germany and an important European financial and service center. It also has other important industries such as creative businesses, IT and telecommunications, biotechnology or life sciences, logistics and industry.



## Munich

Karlstraße 35  
80333 Munich

The Munich campus has been located in the Karlshofen since 2009. It is close to the Königsplatz and easy to reach from the main station.

The 610 students in Munich particularly appreciate the contrasts that unite in the Bavarian capital – cosmopolitan young people and traditions, urban atmosphere and rural charm. Important economic sectors in Munich are for example tourism, vehicle construction or electrical engineering. In addition, the city is of nationwide importance as a media location.





## Hamburg

**Brooktorkai 22  
20457 Hamburg**

The Hamburg campus was opened in September 2010. 520 students are currently studying in our two modern buildings at the HafenCity. The city center and the main railway station are only a ten-minute walk away. Whether you are looking for a cosmopolitan metropolis or the rough hanseatic charm, Hamburg combines many facets. As cultural and economic center of Northern Germany, Hamburg's structure is characterized by the service sector, in which around three quarters of all employees are working.



## Cologne

**Im MediaPark 5c  
50670 Cologne**

Since 2014, ISM has had a campus in Cologne. Currently, 380 students are studying at the ISM campus, not far from the Hansaring S-Bahn station. Cologne is one of the most important business hubs in Germany and impresses with its convenient location. Its tradition as center for trade and industry goes back to the Roman Empire. In recent decades, the region has been able to expand its position as a service and logistics center and to build up a special reputation as an innovative media city.



## Berlin

**Hauptstraße 27  
10827 Berlin**

Since September 2019 the ISM has also been represented with a campus in Berlin. Around 260 students are currently studying at the campus, which is located in the heart of Berlin Schöneberg and combines culture, cosmopolitanism and innovation. As the capital of Germany, Berlin is an important international economic and political center. The city thus attracts companies from all industries.



# Contact

We are there for you

Get in touch with us!

For more information, or if you have any others questions, please contact us.

We will gladly address all your inquiries.



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